YILINK

Investment promotion manual



Dental

Save Money. Business Better!

YiLinK

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Bring a good tooth for everyone

PRODUCT CATAL OGUE YiLiNK

Building Dental Ecosphere with Science and Technology

YiLiNK

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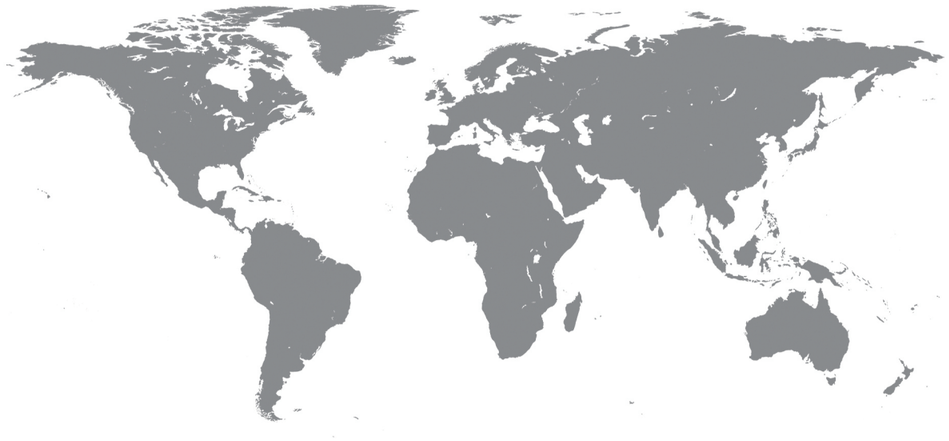
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ABOUT US



INTRODUCTION

GUANGZHOU YILINK MEDICAL EQUIPMENT TECHNOLOGY CO.,LTD

is a dental medical subsidiary of Yilink Group, Guangzhou China. The company, having a registered capital of 10 million, covers an area of 4000 ㎡. We are a comprehensive dental medical company that independently develops, produces and sells dental materials (zirconia, glass ceramic, PMMA, PEEK, etc.), and provides the whole digital dental solutions for our clients. We act as an agent for well-known dental equipment, software and materials from inside and outside of China as well.



YiLiNK

Guangzhou YiLink Medical Equipment Technology Co.,Ltd

YiLiNK

YiLiNK HISTORY

Focus on entrepreneurial innovation and industry development

Team Building





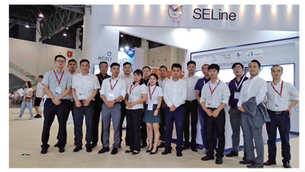


To articipate in the exhibition









2014 — Initial stage of establishment

In 2014, we started our business – Guangzhou YiLinK Medical Equipment Technology Co.,Ltd.

2018 — Operational research start

In 2018 Sep., we established a cooperative relationship with South Korea's BIODEN company.

2018 — Small achievements

In 2018 Nov., we formed a strategic alliance with Beijing Segma, Chengdu Fangqing, Beijing Labdental and Hangzhou Bochi, as

2019 — Stable maturity

In 2019 Feb., we had a cooperative relationship with CGI of the United States (in the field of stain&glaze paste)

2019 — Continuous innovation

In 2019 Jun., we started a cooperation with South Korea ALPHADENT CO.,Ltd (in the field of scanning powder spraying)

2020 — Across the future

In 2020 Mar., we established ORAL Medical Equipment Co., Ltd. – another subsidiary of YiLink Group focusing on the business in the Northern part of China.

2021 — Comprehensive development

In 2021 Mar., we established YiLink (Tianjin) Bioceramics Co., Ltd., focusing on the research and development, and production of all-ceramic and resin materials.





Culture



Cooperation, Development & Sharing

Mission | Vision | Core Values

MISSION

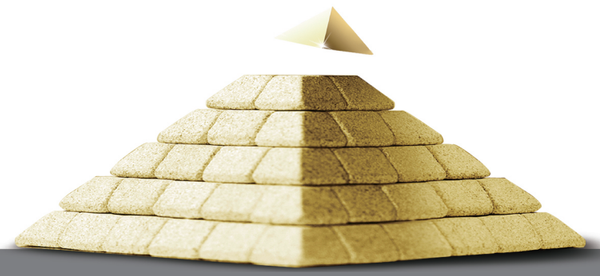
Save Money. Business Better!

VISION

Smile earns the world!

CORE VALUES

Creating value for our customers through technology for the benefit of patients
Sharing success with our employees by driving development through innovation



YiLiNK

Qualification Certification





Certified Strength, Trustworthy

We focus on the dental industry, with strong research and development, and production capacity. We have obtained a number of certifications, and our business spreads all over the world. With continued growth in profitability at hotme and abroad in 2021, we are deepening a global development strategy to promote "Made in China" and "Chinese brands" globally.











YiLiNK

2021-2014

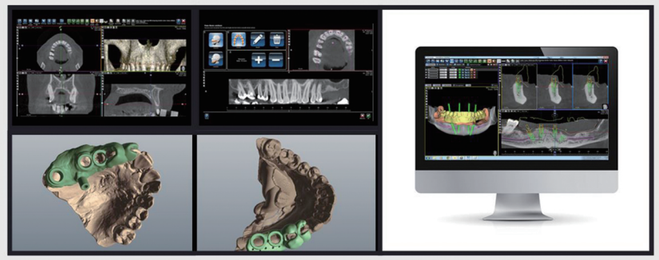
YiLiNK Team



Develop together, share good results

strong technical team

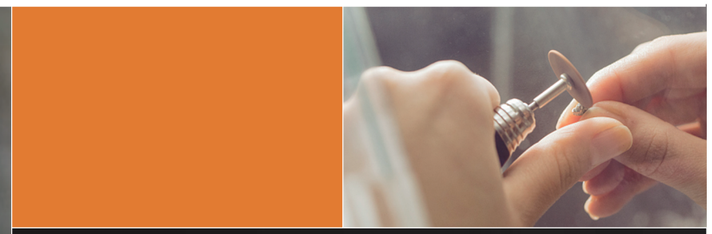


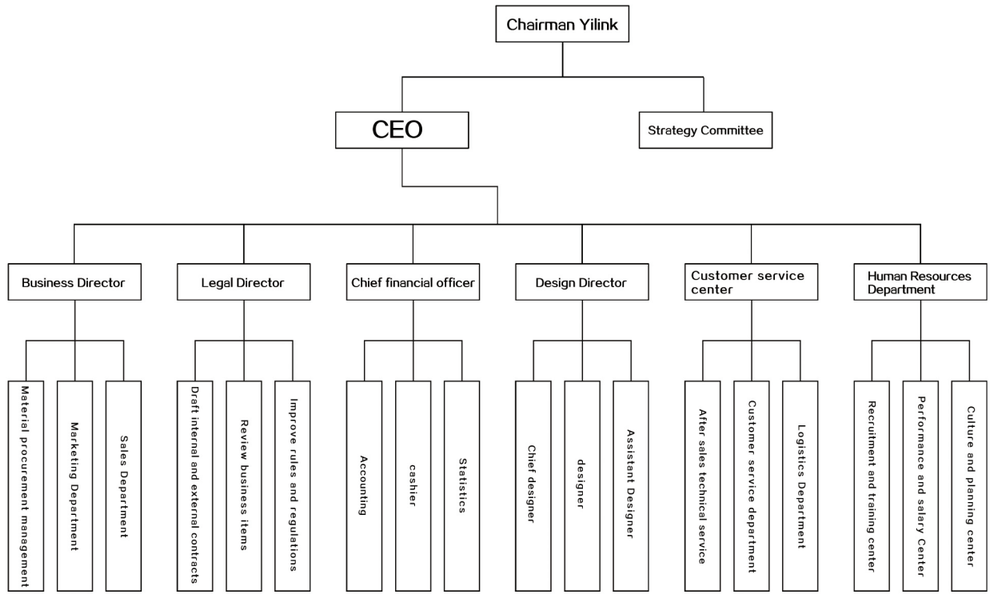


Gathering the industry pioneers and building a platform for dental industry talent

YiLink is divided into three major systems: supplying chain, planning and marketing, and continues to develop products and technical innovations. We constantly improve the quality of back-end services, and increase the core competitiveness of the company. At the same time, we always regard the staff as the most precious assets of the enterprise, and adhere to the perfect talent construction mechanism and a common development with the staff for sharing the fruits of corporate development.







YiLiNK

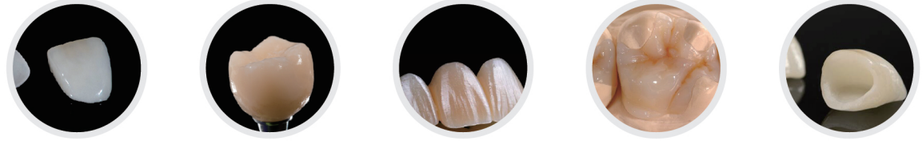






Enterprise Positioning

YiLink Medical focuses on dental digital materials and modern dental digital solutions. We provide clients with one-stop digital solutions and high-quality dental products. We help customers to cope with complex treatment challenges and improve treatment efficiency. We always adhere to high-quality development of enterprises with technological innovation.



YiLiNK
Brand Advantage





Research and Development

Since the establishment, we have focused on dental digital materials zirconia, glass-ceramics, PMMA and PEEK. We are a global leader in research and development, while we have advantages in perfect research and development, patent protection mechanisms, ample research and development funds.

Product Innovation

Along with the development of the dental industry, we have always maintained a high level of market acumen, providing innovative solutions for the dental digital business, meeting market demand while continuously extending the vitality of its products.

Brand Recognition

We currently cooperate with enterprises in 35 countries and regions, with business scope all over the world. We have received unanimous praise from customers at home and abroad, really make customers save money, better business!

Working with strategic industry partners
Deepening the future of the digital dental industry

We commit to strengthening resource cooperation, broadening market dimensions, providing more quality products for the global dental business, continuing to develop global procurement channels in supply selection, insisting on the use of advanced high-quality materials and instruments for production and processing, and helping the development of the global dental business!



YiLiNK

Cooperative Partner

YiLiNK

DEVELOPMENT PLANNING

TO DO A GOOD JOB, ONE MUST HAVE THE RIGHT TOOLS.

WWW.YILINK–MEDICAL.COM



YILINK MEDICAL ESTABLISHES MANUFACTURING BASE IN TIANJIN

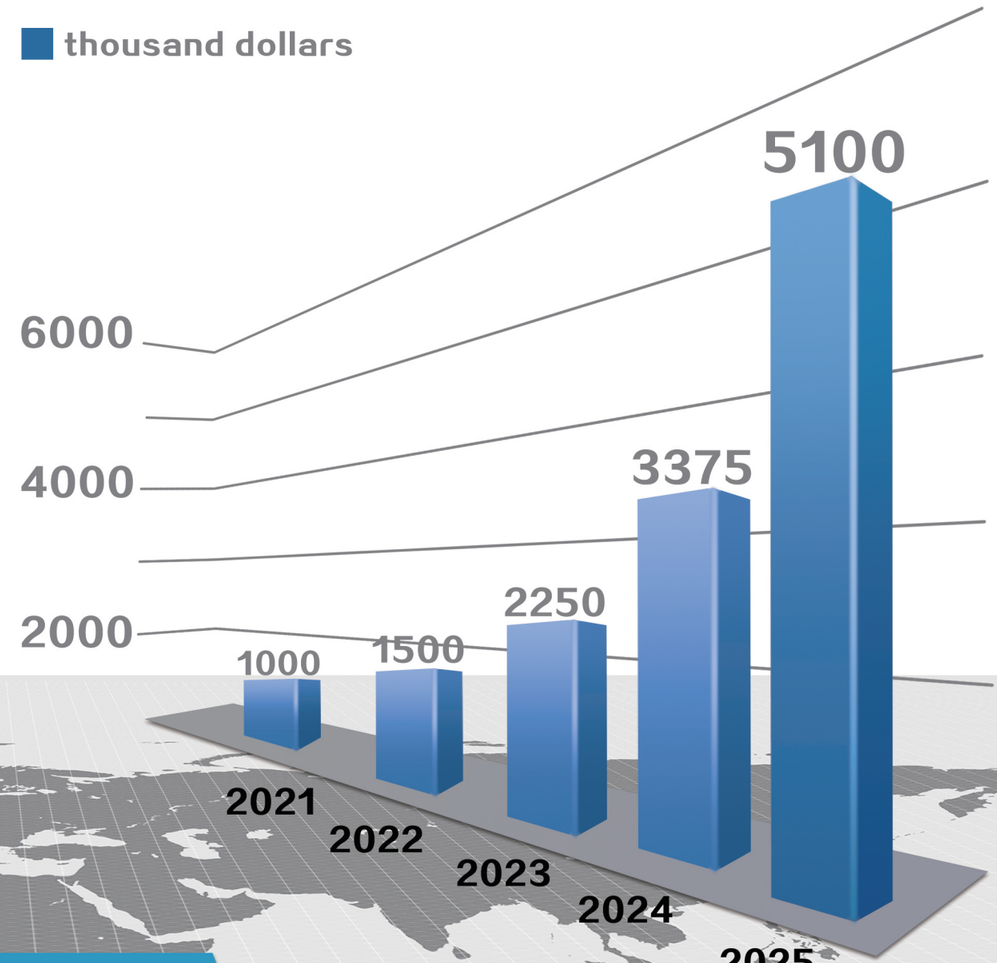
IN 2021, YILINK MEDICAL'S PRODUCTION BASE IN TIANJIN WILL GO INTO PRODUC–TION. THE NEW BASE WILL BE RESPONSIBLE FOR THE MANUFACTURING OF DENTAL RESTORATIVE MATERIALS AND CAD/CAM DENTAL DIGITAL EQUIPMENT, AND WILL BE ABLE TO PRODUCE ALL MATERIALS AND EQUIPMENT. WE HAVE STRONG CONFIDENCE IN THE GLOBAL DENTAL MARKET. AND WE WILL CONTINUE TO DEVELOP WITH HIGH QUALITY AND CONTRIBUTE TO THE DEVELOPMENT OF THE GLOBAL DENTAL INDUSTRY!

SUSTAINABLE DEVELOPMENT STRATEGY

IN RESPONSE TO THE CURRENT STATE OF THE GLOBAL ENVIRONMENT, WE PLAN TO DEVELOP SUSTAINABLE STRATEGIES AND IMPLEMENT SOLUTIONS TO MINI–MIZE CO2 EMISSIONS, PLASTIC USE, WASTE GENERATION, AND OTHER ENVIRON–MENTAL IMPACTS TO HELP REDUCE THE ENVIRONMENTAL IMPACT OF THE DENTAL INDUSTRY.

Sales target strategy

Since its establishment, Yilink Medical has always adhered to the core concept of “cooperation, development, and sharing”, always keeping up with market development, standing at the forefront of the market, focusing on market information, and developing new products. As the profitability at home and abroad continues to grow, Yiling will continue to grow in 2021. Medical treatment proposes that the first five–year market planning strategy should be market–oriented and centered on economic benefits. At the same time, 2–3 product research and development and 2–3 product industrialization are planned each year, forming a virtuous circle, occupying market share, and achieving goals To maximize development, as of now, Yiling has completed sales and exports of 10 million U.S. dollars in 2021. Combining its own advantages and market analysis, it is estimated that the total sales and exports in 2025 will exceed 50 million U.S. dollars.



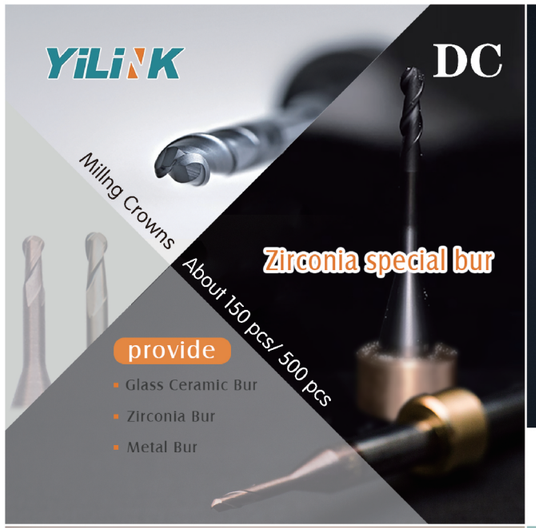


YiLiNK



Product Introduction

Good Quality,Good looking and Good price













YiLiNK

Zirconia

Preferred materials for denture fabrication

Excellent Performance

Self–produced high strength, high hardness porcelain blocks
Good ageing resistance and biocompatibility
colours available, natural and realistic colour
OEM support can customize brand, colour and powder

MEET ALL REQUTREMENTS

HT | ST | SHT | SHT Pro | STC | SHT ML | 3D Pro | Multi–Mix

3D



Balance
3D + Multilayer



Balance
Multi–Mix

Multilayer



Balance
SHT ML Multilayer

Color



Balance
STC Zirconia

White



Balance
HT Zirconia



Balance
ST Zirconia



Balance
SHT Zirconia



Balance
SHT pro Zirconia

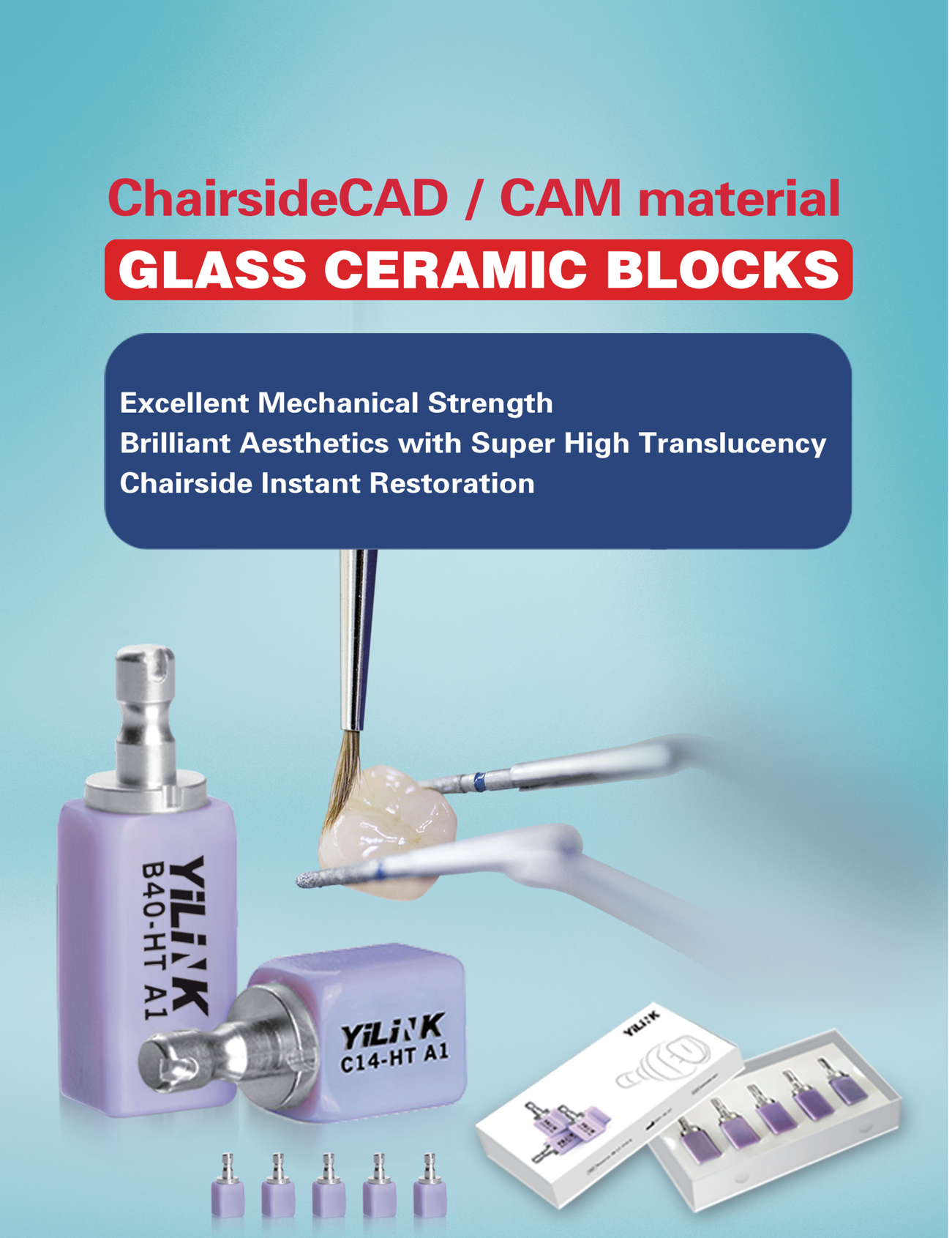
Translucency

Effect

ChairsideCAD / CAM material

GLASS CERAMIC BLOCKS

Excellent Mechanical Strength
Brilliant Aesthetics with Super High Translucency
Chairside Instant Restoration





YiLiNK

Material Characteristic:

Thermal Expansivity (25–500 c)[10/K]	10.5±0.5
Bending Strength [MPa]	400±60
Chemical Solubility [ug/cm²]	≤40
Density[g/cm²]	2.47±0.05

Glass Ceramic Blocks

The main component of Glass Ceramic is lithium disilicate produced in a special process . Theblocks are fast to mill and the simple crystallization process makes it to a supreme esthetic ceramicmaterial for chair side applications such as Inlays , Onlays and Crowns.

Recommended Indications

Veneer | Anterior crown | Posterior crown | Monolithic Bridge≤ 3 Units | Inlay | Onlay

Colors

A1 A2 A3 A3.5 A4 | B1 B2 B3 B4 | C1 C2 C3 C4 | D2 D3 D4 | BL1 BL2 BL3 BL4

System

Sirona and other systems

Size

18 × 13 × 15 40 × 15 × 14

Types

Transparency

HT / LT

Advantage

1.High translucency up to 48% matching the esthetics of natural teeth.
2.16 Vita Shades and 1 Bleach Shade guarantee the best shade match
3.Thanks the simple and fast process , patients can experience a same day restoration without the needof a second appointment .

YiLiNK

AESTHETIC AND REALISTIC resembling natural teeth PMMA



- √ MONOCOLOR
- √ MULTILAYER
- √ FLEXIBLE
- √ MULTI-MIX COLOR
- √ CLEAR
- √ PINK



ONE PRICE FOR ALL SIZES

Save Money. Business Better!



Monocolor PMMA

YiLiNK

Material Characteristic:

Thermal Expansivity (25–500 c)[10/K]	10.5±0.5
Bending Strength [MPa]	400±60
Chemical Solubility [ug/cm²]	≤40
Density[g/cm²]	2.47±0.05

Yilink Monocolor PMMA is used for temporary restorations,16 colors available,a perfect fitting temporary is quickly produced. Various available geometries and sizes makes it compatiblewith all kinds of milling machines. Yilink Temp can also be used as a fit and function check before the finalrestoration is produced. We recommend thisPMMA for machine calibration as well.

Recommended Indications



Temporary bridges | Verification of the bridge | Temporary crowns | Temporary full arch

Colors



A1 A2 A3 A3.5 A4 | B1 B2 B3 B4 | C1 C2 C3 C4 | D2 D3 D4 | BL1 BL2 BL3 BL4



98mm | 95mm | 92 × 75mm | block

Thickness

10mm12mm14mm16mm18mm20mm22mm25mm

Advantage

1.Various colors and geometries
2.Long–term color stability and easy to polish
3.Biocompatible because of low residual monomer

YiLiNK

PUMPKIN

PEEK

- Metal-free
- Low weight
- Extremely durable



reliable



YiLiNK

Material Characteristic:	
Thermal Expansivity (25–500 c)[10/K]	10.5±0.5
Bending Strength [MPa]	400±60
Chemical Solubility [ug/cm²]	≤40
Density[g/cm²]	2.47±0.05

Highly compatible with excellent performance

PEEK is suitable for the digital manufacture of fixed and removable dentures, such as implant–supported superstructures, attachment or screw–retained restorations and also crowns and bridges including secondary and telescope crowns.

Recommended Indications

Fixed and removable dentures

Colors

Natural White Yellow Pink



Size

98*(10/12/14/16/18/20/22/25)mm

95*(10/12/14/16/18/20/22/25)mm

AG*(12/14/16/18/20/25)mm

Advantage

Density is near to natural teeth;
High resistance to wear, abrasion;
Easy to clean;

DENTAL ONE-STOP SOLUTION

CONSUMABLES

Digital Materials

Zirconia



Glass-ceramics



WAX blocks



PEEK



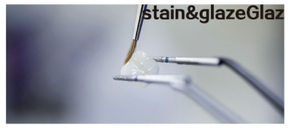
Monochromatic PMMA



Multi-layer PMMA



Other consumables



ing pen



Titanium plate



Jig-gel&gum



Mechanic's tools

Implant parts



Screwdriver



Polishing tool

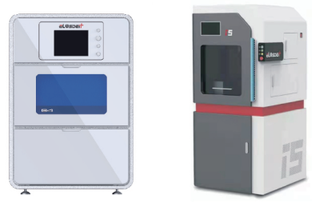


DIGITAL EQUIPMENT

Intraoral scanner



Milling machine



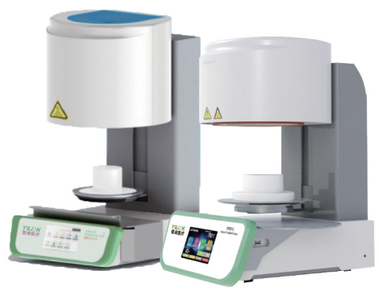
Handpiece



Milling machine



Fast Sintering Furnace



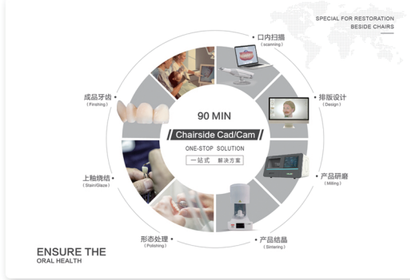
DESIGN SOFTWARE

Design Service



SOLUTIONS

Digital Denture Solutions



YiLiNK

Product Strategic Planning

In 2021, our complete set of digital supporting products will be self-produced, and R&D investment in digital planting and planting supporting series products will be increased, and major research and development results will be achieved.

Digital Planting Directions

Self-developed new product --- YiLink Printer

Faster, more accurate and more convenient

Complete functions: guides, temporary crowns, and dentition can be made

Planting accessories

Improve the planting supporting series product line, realize the whole product line strategy through independent research and development, and provide product customization services for global customers.



Global Dealer Program



Technology innovation drives globalization Seizing opportunities for greater growth

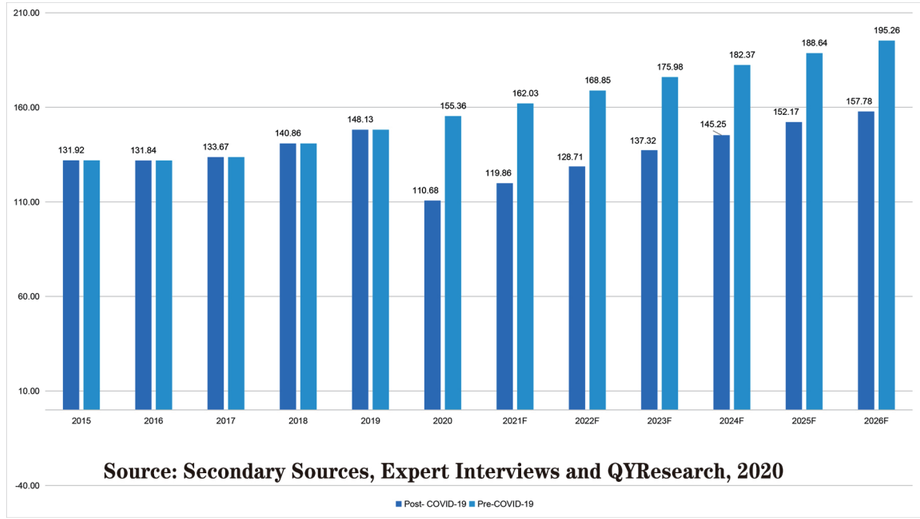
Industry Prospects

As the population aging continues to intensify, the growth potential of oral consumption remains to be tapped. From the perspective of the entire medical industry chain, the dental industry is a highly market-oriented medical vertical industry, which includes many subdivisions such as services, consumables, and equipment. It can be seen that the dental industry is a huge market exceeding 100 billion.

Global Zirconia Market Growth Prospects

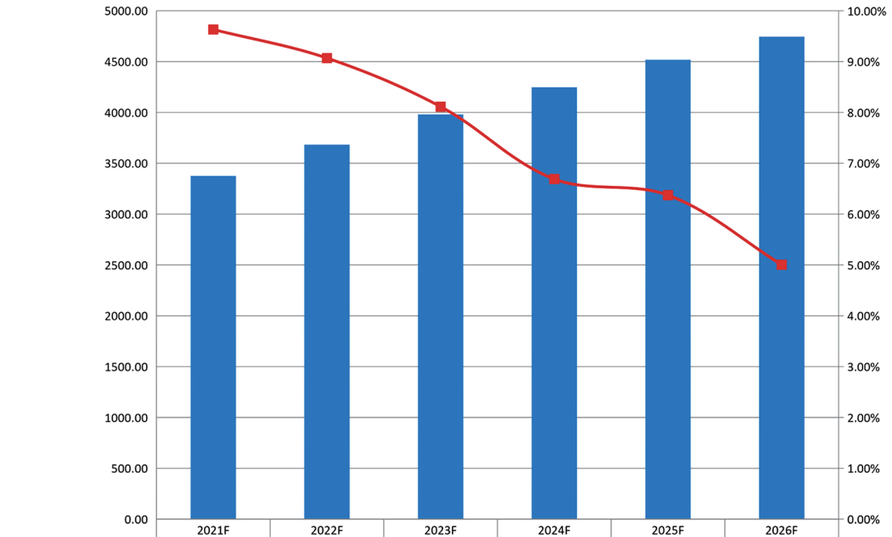
Before the COVID-19 outbreak, the market for zirconia dental materials is expected to grow from USD 15536 million in 2020 to USD 19526 million in 2026; the compound annual growth rate for 2021-2026 is expected to be 3.88%, while after COVID-19 Under the circumstances, the market for zirconia dental materials is expected to grow from US$110.68 million in 2020 to US$157.78 billion in 2026; the compound annual growth rate is expected to reach 6.09% from 2021 to 2026. It can be seen that although the new crown virus has caused a certain impact on the dental market, from the perspective of overall development, it will still be in a state of continuous growth and the market prospects are broad.

Global Zirconia Dental Material Revenue (US$ Million), Pre-COVID-19 and Post- COVID-19 Comparison: 2015-2026



Source: Secondary Sources, Expert Interviews and QYResearch, 2020

Global Consumption Analysis of Zirconia Dental Material

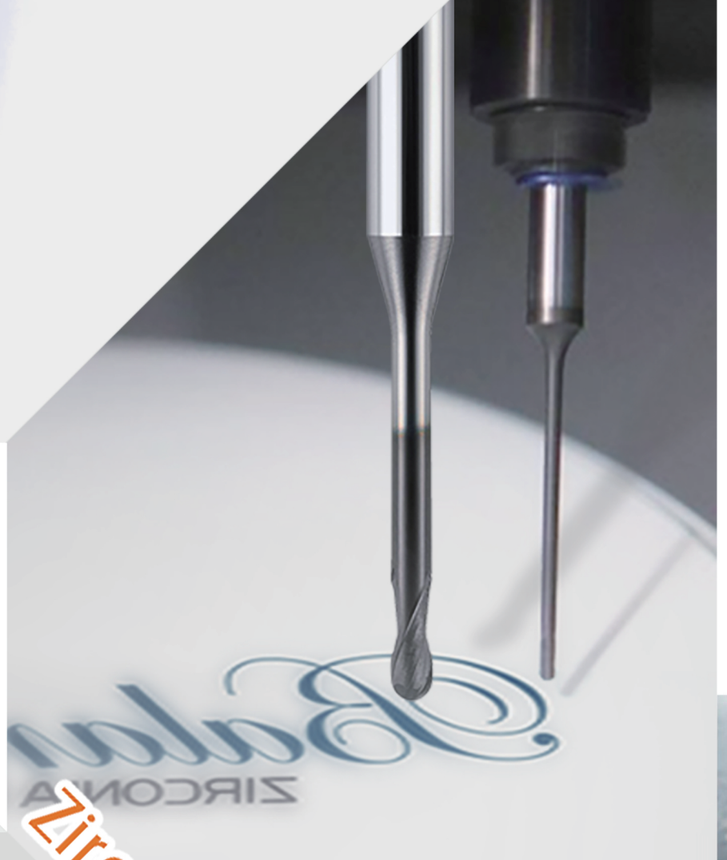


	2021F	2022F	2023F	2024F	2025F	2026F
Global Sales(K Units)	3376.92	3683.17	3981.99	4248.35	4519.08	4745.23
Sales Growth Rate	9.63%	9.07%	8.11%	6.69%	6.37%	5.00%

Source: Secondary Sources, Expert Interviews and QYResearch, 2020

CAD
CAM





provide

- Glass Ceramic Bur
- Zirconia Bur
- Metal Bur

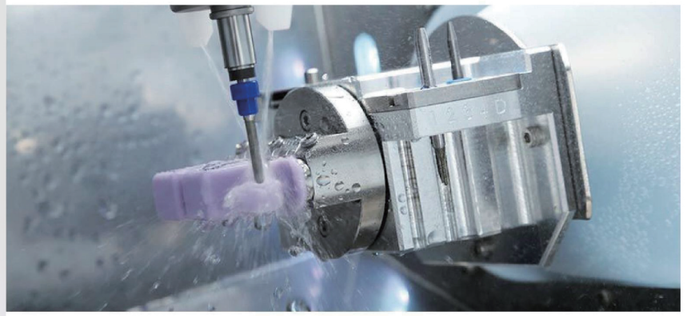
Zirconia special bur

YiLiNK



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Dental milling burs



Dental CAD CAM special milling tools

Zirconia milling tool, titanium milling tool, cobalt chromium milling tool, glass ceramic milling tool, resin milling tool, coated milling tool.

These specialized dental radius cutters have a semi-circular tip.
Cutting cutters with a direct range from 0.66 mm to 2 mm are mainly used for preliminary efficient machining;
The 0.6 mm milling cutter is mainly used for sulcus engraving and fine treatment of teeth.
Thanks to the special length of these milling cutters and the completely flexible turning, the undercut problem can be easily solved.

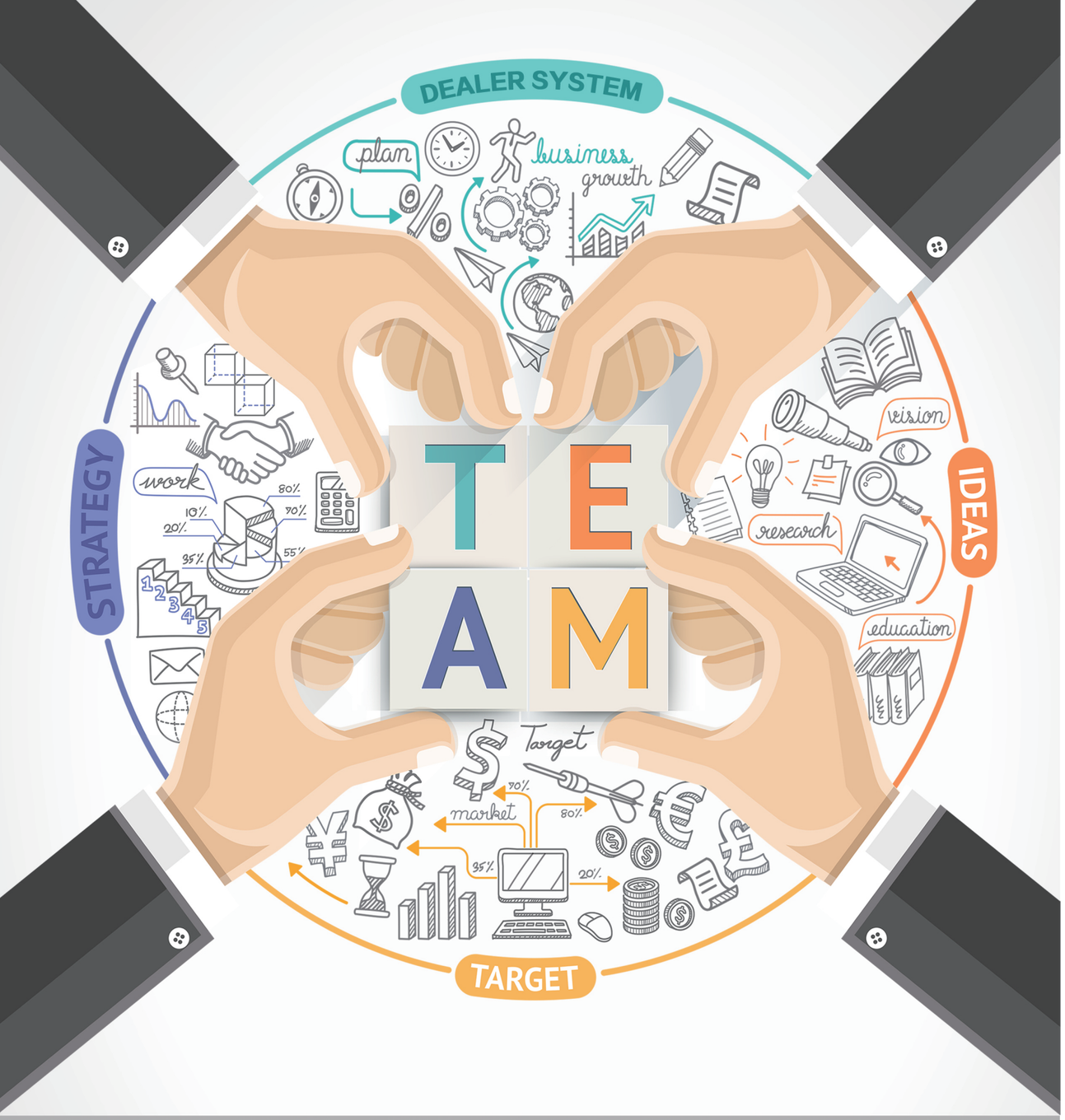
Developed into a global high-quality, cost-effective dental CAD CAM professional milling tool manufacturer

A wide range of equipment can be matched	Sufficient inventory and timely delivery	The quality of various materials can be processed higher than the international similar products	Non-standard custom cycle is short	Unconditional return compensation for any product problem

The necessary tools for turning machine tools to extend the life of your milling tool and increase the number of grinding teeth.

Excellent Performance

- Self-produced, long service life
- Complete series: matching materials such as zirconia, glass ceramics, metal dentures, etc.
- Customized models with special specifications are available



DEALER SYSTEM

Dealer System

Yilink Medical has helped hundreds of international customers to achieve profitability. We have international supply capabilities and channels, and will continue to expand our production capacity in the future. Under the background of economic globalization, we are in a period of rapid development. In 2021, we will implement a global distributor recruitment plan and look forward to working with more partners to provide more cost-effective and high-quality products and services for global dental practitioners.

Regional Protection Plan

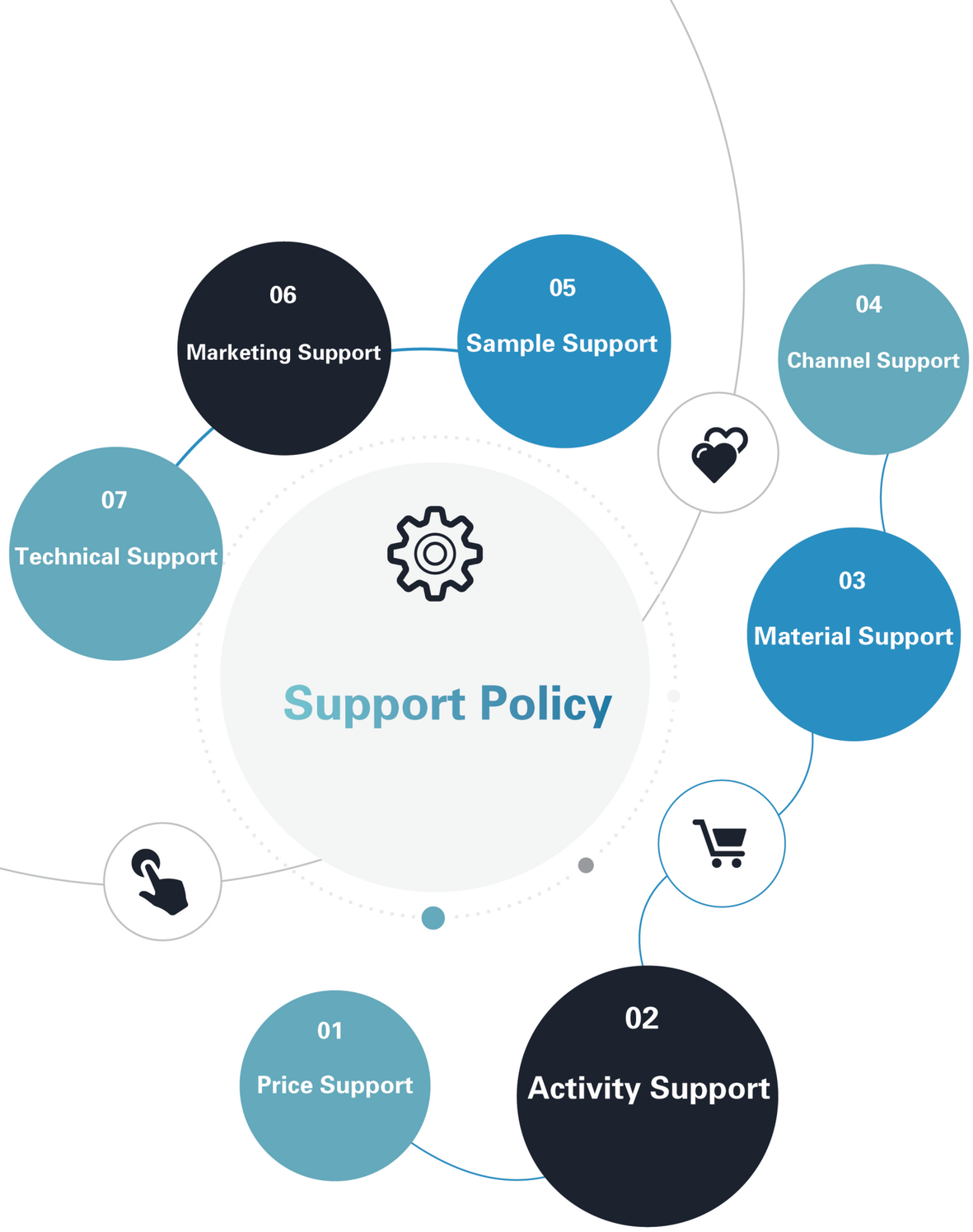
Only one cooperative unit is signed in an authorized area to avoid vicious competition.

Distributor progression system

Three years from the date of signing the distributor contract with YiLink Medical, after passing the review, it will be advanced to us —your strategic partner, enjoying exclusive rights such as regional exclusive monopoly rights and product price difference rights.

Global Strategic Planning

We plan to operate with 20 overseas distributors in 2021
By 2025, the number of global high-quality distributors will be promoted to 50.
Steady realization of the global layout of YiLink Medical



Cooperative Terms

- Agreed with YiLink's business philosophy and values, willing to establish a long–term strategic partnership with YiLink.
- The company should have relevant operational experience in the dental industry (brand operational awareness, market development).
- The company should have the financial strength and financing channels to match the medical operation to ensure the continuity of business operation, marketing activities and after–sales service.
- The company should have an independent professional planning and operation team to ensure the normal development of pre–sales, sales and after–sales, to meet the requirements of YiLink's operation.

Cooperation Process

Step 1 Business Negotiation

To understand the distributor system and confirm the intention to cooperate.
To understand the local market situation, whether there are agents or distributors, etc.

Step 2 Sample Testing

Depend on your request, deliver samples and make the test, then confirm the product.

Step 3 Negotiate Cooperation

Negotiate with regional sales staff for specific cooperation, including annual purchase amount, monthly purchase amount, market development, payment methods, delivery methods, etc.



Step 4 Qualification Audit

Provide us with other supporting information such as your legal personality, business license, medical distribution license, etc. and fill in the "Distributor Basic Information Form.

Step 5 Sign The Contract

Formally sign the distributor cooperation contract and pay the corresponding cooperation fee and payment for the goods.

Step 6 Start Business

Place your order and you will be ready to sell once the goods are delivered.
(Please contact your local distributor if your local has already established one.)

Product strategic planning

Focusing on the field of oral digital materials and modern oral digital solutions, Yilink medical plays the role of one-stop digital solution supplier. With the rapid development of the oral industry, Yilink has always maintained a high market sensitivity, provided innovative solutions for the oral digital industry, and continuously extended the vitality of its products with meeting the market demand, Achieve sustained and stable sales growth and promote the sustainable development of the enterprise. The specific goal is launching 2-3 new products each year by 2025, 3 dental equipment within five years to improve the product matrix.

Multi axis linkage milling Machine

2022. 5

1

High temperature porcelain furnace

2022. 11

2

Veneer zirconia

2023. 4

3

Bionics Glass-ceramics

2023. 10

4

Visual oral scanner

2024. 5

5

3D + upgraded zirconia

2024. 9

6

Please look forward to more new products.....



